# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

### FORM 8-K

#### **CURRENT REPORT**

## PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (date of earliest event reported): December 9, 2013

### Alico, Inc.

(Exact name of registrant as specified in its charter)

Florida (State or other jurisdiction of incorporation) 0-261 (Commission File Number) 59-0906081 (I.R.S. Employer Identification No.)

10070 Daniels Interstate Court Fort Myers, Florida, 33913 (Address of principal executive offices)

Registrant's telephone number: (239) 226-2000

ck the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of following provisions:
Written communications pursuant to Rule 425 under the Securities Act (17 C.F.R. 230.425)
Soliciting Material pursuant to Rule 14a-12 under the Exchange Act (17 C.F.R. 240.14a-12)
Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14D-2(b))
Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 C.F.R. 240.13e-4(c))

Section 2 Financial Information

Item 2.02 Results of Operations and Financial Condition.

On December 9, 2013, Alico, Inc. issued a press release announcing its financial results for the fourth quarter and year ended September 30, 2013. A copy of the press release is furnished within this report as Exhibit 99.1.

Section 9 Financial Statements and Exhibits Item 9.01 Financial Statements and Exhibits.

(d) Exhibits.

99.1 Alico, Inc. Press Release dated December 9, 2013

### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Date: December 9, 2013 ALICO, INC.

By: /s/ W. Mark Humphrey

W. Mark Humphrey Senior Vice President and Chief Financial Officer



### Alico, Inc. Announces Fiscal Year 2013 Fourth Quarter and Annual Financial Results

Closes on \$20.7 million Conservation Easement in Fourth Quarter

Fort Myers, FL, December 9, 2013 — Alico, Inc. ("Alico") (NASDAQ:ALCO), an American agribusiness and land management company, today announced financial results for the fourth quarter and year ended September 30, 2013.

#### Fiscal Year 2013 Fourth Quarter Results

Historically, our agricultural operations have been seasonal in nature with the second and third quarters generally producing the majority of our annual revenue and the first and fourth quarters producing less revenue.

Substantially all of our fourth quarter gross profit was generated by our Ranch and Conservation segment and is represented primarily by gross profit from cattle sales.

For the fourth quarter of fiscal year 2013, total operating revenue was \$6.7 million as compared to \$6.6 million for the fourth quarter of fiscal year 2012, an increase of 0.4%. The increase in operating revenue was due to an increase in cattle sale revenues.

Total operating expenses for the fourth quarter of fiscal year 2013 were \$4.9 million as compared to \$4.7 million for the fourth of fiscal year 2012, an increase of 4.0%. The increase in operating expenses is primarily attributable to the increase in the cost of cattle sales.

Gross profit for the fourth quarter of fiscal year 2013 was \$1.8 million compared to \$2.0 million in the fourth quarter of fiscal year 2012, a decrease of \$0.2 million or 8.2%.

Corporate general and administrative expenses for the fourth quarter of fiscal year 2013 totaled \$3.2 million compared to \$2.8 million in the fourth quarter of fiscal year 2012, an increase of \$0.4 million or 13.9%. This increase is primarily attributable to \$0.6 million of costs incurred related to the consideration of strategic and financial alternatives. On November 19, 2013, 734 Investors, LLC, an investment fund affiliated with 734 Agriculture, LLC, and George R. Brokaw completed the previously announced purchase of 3,725,457 shares of Alico common stock from Alico Holding, LLC, a company wholly owned by Atlantic Blue Group, Inc.

Net income applicable to common stock for the fourth quarter of fiscal 2013 was \$11.8 million, or \$1.60 per diluted share, compared to a net loss of \$0.5 million, or \$0.07 per diluted share in the fourth quarter of fiscal 2012.

Adjusted EBITDA (defined as net income excluding interest expense, income taxes, depreciation and amortization and Special Committee strategic alternative costs) for the fourth quarter of fiscal year 2013 was \$22.3 million as compared to \$1.3 million for the fourth quarter of fiscal year 2012, an increase of \$21.0 million. A reconciliation of Adjusted EBITDA to net income is provided at the end of this release.

The increases in net income and Adjusted EBITDA are primarily due to the non-recurring sale of a conservation easement on approximately 11,600 acres of land in Hendry County, Florida to the U.S. Department of Agriculture, through its administering agency, the Natural Resources Conservation Service, for \$20.7 million in the third quarter of fiscal year 2013 resulting in a \$20.3 million gain.

The Company paid a fourth quarter cash dividend of \$0.08 per share on its outstanding common stock on October 15, 2013, to shareholders of record at September 30, 2013. Additionally, the Board recently declared a fiscal 2014 first quarter dividend of \$.12 per share on its outstanding common stock to be paid to shareholders of record as of December 31, 2013, with payment expected on January 14, 2013.

Clayton G. Wilson, Alico's Chief Executive Officer, stated, "The 2013-2014 citrus estimate by the USDA shows the Florida orange crop will be approximately 6.5% less than last season. With a potential shortage of fruit to process this season, pricing by fruit processors for volumes of fruit should be bullish. Our fruit contracts have rise clauses to take advantage of increases in fruit pricing."

Mr. Wilson continued, "Greening disease continues to be a problem within the Citrus Industry. Alico has taken the necessary steps to ensure its future in the Citrus Industry by constructing a tree nursery facility. The nursery will provide a guaranteed supply of resets to replace diseased, non-productive trees and will eliminate delivery delays common within the industry by large commercial nurseries. Construction is scheduled to be completed by the 2<sup>nd</sup> quarter of this fiscal year."

#### Fiscal Year 2013 Annual Results

Total operating revenue was \$101.7 million for the year ended September 30, 2013, compared to \$127.2 million for fiscal year 2012, a decrease of \$25.5 million or 20.1%. Income from operations for fiscal year 2013 was \$11.9 million as compared to \$23.7 million for fiscal 2012, a decrease of 49.7%.

Citrus Groves revenue in fiscal year 2013 totaled \$43.7 million compared to \$55.4 million in fiscal year 2012, a decrease of approximately \$11.7 million or 21.2% due to fewer boxes of fruit sold at a lower market price per pound solid and lower pound solids per box. Citrus Groves gross profit decreased to \$12.2 million in fiscal year 2013 compared to \$24.4 million in fiscal year 2012, a decrease of 50.2%, as a result of the decreased production and an increase in cost of sales. Cost of sales represents the cost of maintaining our citrus groves for the preceding calendar year and does not vary in relation to production. Cost of sales increased to \$19.8 million in fiscal year 2013 versus \$17.8 million in fiscal year 2012. Harvesting and hauling represents the cost of bringing citrus product to market and varies based upon the number of boxes produced and is the primary component of the remainder of the segment's operating expenses.

Alico Fruit had revenue of \$28.4 million for fiscal year 2013 as compared to \$48.3 million for fiscal year 2012, a decrease of approximately \$19.9 million or 41.2% due to a decrease in the number of boxes of fruit sold and lower market prices.

Improved Farmland revenue, which includes the results of our Sugarcane operations, was \$21.9 million for fiscal year 2013 as compared to \$15.3 million for fiscal year 2012, an increase of approximately \$6.6 million or 43.1%. Sugarcane contributed revenue of \$20.9 million for fiscal year 2013 compared to \$14.4 million for fiscal year 2012 due to a 61.1% increase in standard tons of sugarcane harvested, partially offset by a decrease in price per standard ton of 10.3% year-over-year.

Corporate general and administrative expenses for the year ended September 30, 2013 totaled \$9.7 million compared to \$8.5 million in fiscal year 2012, an increase of \$1.2 million or 14.7%. This increase is primarily attributable to \$1.8 million of costs incurred related to the consideration of strategic and financial alternatives. On November 19, 2013, 734 Investors, LLC, an investment fund affiliated with 734 Agriculture, LLC, and George R. Brokaw completed the previously announced purchase of 3,725,457 shares of Alico common stock from Alico Holding, LLC, a company wholly owned by Atlantic Blue Group, Inc.

Net income for the year ended September 30, 2013 was \$19.6 million, or \$2.67 per diluted share, compared to \$18.5 million, or \$2.51 per diluted share, for fiscal 2012, an increase of \$1.1 million or 6.3%. Adjusted EBITDA for fiscal year 2013 was \$44.4 million as compared to \$39.5 million in fiscal year 2012. The increases in net income and Adjusted EBITDA are primarily due to the non-recurring sale of a conservation easement on approximately 11,600 acres of land in Hendry County, Florida to the U.S. Department of Agriculture, through its administering agency, the Natural Resources Conservation Service, for \$20.7 million in the third quarter of fiscal year 2013 resulting in a \$20.3 million gain. The gain on the sale of the easements offset the decrease in income from operations. A reconciliation of Adjusted EBITDA to net income is provided at the end of this release.

#### **Balance Sheet and Liquidity**

The Company had working capital of approximately \$48.3 million and \$34.3 million at September 30, 2013 and 2012, respectively. Cash provided by operating activities was \$13.4 million for fiscal year 2013 as compared to \$23.6 million during fiscal year 2012. Availability under the revolving line of credit was \$60.0 million at September 30, 2013 and 2012. Due to the seasonal nature of our business, working capital requirements are typically greater in the first and fourth quarters of our fiscal year coinciding with our planting cycles. Cash flows from operating activities typically improve in our second and third fiscal quarters as we harvest our crops.

#### **About Alico**

Alico, Inc. ("Alico") is an American agribusiness and land management company built for today's world and known for its legacy of achievement and innovation in citrus, sugar, cattle and resource conservation. We own approximately 130,800 acres of land in six Florida counties (Alachua, Collier, Glades, Hendry, Lee and Polk). Our principal lines of business are citrus groves, improved farmland including sugar cane, cattle ranching and conservation, and other operations which include rock mining. Our mission is to create value for our customers, clients and shareholders by managing existing lands to their optimal current income and total returns, opportunistically acquiring new agricultural assets and producing high quality agricultural products while exercising responsible environmental stewardship. Learn more about Alico (NASDAQ: ALCO) at <a href="https://www.alicoinc.com">www.alicoinc.com</a> or follow Alico on <a href="facebook">Facebook</a> and <a href="mailto:Twitter">Twitter</a>.

#### **Forward-Looking Statements**

This press release contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. These forward-looking statements are based on Alico's current expectations about future events and can be identified by terms such as "plans," "expect," "may," "anticipate," "intend," "should be," "will be," "is likely to," "believes," and similar expressions referring to future periods.

Alico believes the expectations reflected in the forward-looking statements are reasonable but cannot guarantee future results, level of activity, performance or achievements. Actual results may differ materially from those expressed or implied in the forward-looking statements. Therefore, Alico cautions you against relying on any of these forward-looking statements. Factors which may cause future outcomes to differ materially from those foreseen in forward-looking statements include, but are not limited to: changes in laws, regulation and rules; weather conditions that affect production, transportation, storage, import and export of fresh product, increased pressure from disease, insects and other pests; disruption of water supplies or changes in water allocations; pricing and supply of raw materials and products; market responses to industry volume pressures; pricing and supply of energy; changes in interest rates; availability of financing for land development activities; political changes and economic crises; international conflict; acts of terrorism; labor disruptions; inability to pay debt obligations; inability to engage in certain transactions due to restrictive covenants in debt instruments; government restrictions on land use; market and pricing risks due to concentrated ownership of stock. Other risks and uncertainties include those that are described in Alico's SEC filings, which are available on the SEC's website at http://www.sec.gov. Alico undertakes no obligation to subsequently update or revise the forward-looking statements made in this press release, except as required by law.

#### **Investor Contact:**

Mark Humphrey Senior Vice President and Chief Financial Officer (239) 226-2000 mhumphrey@alicoinc.com

#### **Non-GAAP Financial Measures**

Due to significant depreciable assets associated with the nature of our operations and, to a lesser extent, interest costs associated with our capital structure, management believes that Adjusted EBITDA is an important measure to evaluate our results of operations between periods on a more comparable basis. Such measurements are not prepared in accordance with accounting principles generally accepted in the United States ("GAAP") and should not be construed as an alternative to reported results determined in accordance with GAAP. The non-GAAP information provided is unique to Alico and may not be consistent with methodologies used by other companies. net income which management considers being the most directly comparable financial measure calculated and presented in accordance with GAAP is reconciled to Unaudited Adjusted EBITDA, as follows:

(in thousands)	Three Months Ended September 30,				Twelve Months Ended September 30,			
		2013		2012		2013		2012
Net income Interest expense, net Income taxes Depreciation and amortization	\$	11,756 289 7,027 2,545	\$	(465) 326 (692) 2,175	\$	19,646 1,257 12,029 9,675	\$	18,489 1,616 10,973 8,429
EBITDA Special Committee strategic alternatives costs		21,617 646		1,344		42,607 1,816		39,507
Adjusted EBITDA	\$	22,263	\$	1,344	\$	44,423	\$	39,507

# ALICO, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (in thousands, except per share amounts)

	T	Three Months Ended September 30,			Twelve Months Ended September 30,			
		2013		2012		2013		2012
Operating revenues:								
Citrus Groves	\$	25	\$	92	\$	43,689	\$	55,423
Agricultural Supply Chain Management		700		787		28,412		48,334
Improved Farmland		238		256		21,917		15,316
Ranch and Conservation		5,490		5,223		6,755		7,348
Other Operations		213		284		888		766
Total operating revenue		6,666		6,642		101,661		127,187
0								
Operating expenses:		4.5		(60)		21.522		20.005
Citrus Groves		45		(63)		31,533		30,995
Agricultural Supply Chain Management		1,063		1,470		27,949		47,693
Improved Farmland		158		157		16,202		11,574
Ranch and Conservation		3,418		2,723		3,798		3,497
Other Operations		173		384		505		1,196
Total operating expenses		4,857		4,671		79,987		94,955
Gross profit		1,809		1,971		21,674		32,232
Corporate general and administrative		3,214		2,822		9,739		8,490
Income (loss) from operations		(1,405)		(851)		11,935		23,742
•		( ) )		( /		,		- /-
Other (expense) income:								
Interest and investment income, net		174		71		704		97
Interest expense		(289)		(326)		(1,257)		(1,616)
Gain on sale of real estate		20,299		-		20,299		9,113
Impairment of assets held for sale		-		-		-		(1,918)
Other (loss) income, net		4		(51)		(6)		44
Total other (expense) income, net		20,188		(306)		19,740		5,720
Income before income taxes		18,783		(1,157)		31,675		29,462
Income tax expense		7,027		(692)		12,029		10,973
N. d.				(15-5)				
Net income		11,756		(465)		19,646		18,489
Comprehensive income, net of tax effect		-		-		-		
Comprehensive income	\$	11,756	\$	(465)	\$	19,646	\$	18,489
Weighted-average number of shares outstanding:								
Basic		7,304		7,358		7,313		7,355
Diluted		7,379		7,358		7,357		7,355
Earnings per common share:		1,519		7,330		1,551		1,555
• •	¢	1.61	d.	(0.07)	d.	2.60	¢.	2.51
Basic	\$	1.61	\$	(0.07)	\$	2.69	\$	2.51
Diluted	\$	1.60	\$	(0.07)	\$	2.67	\$	2.51
Cash dividends declared per common share	\$	0.20	\$	0.08	\$	0.36	\$	0.20

## ALICO, INC. AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS

(dollars in thousands, except share and per share amounts)

	September 30,					
		2013		2012		
ASSETS						
Current assets:						
Cash and cash equivalents	\$	24,583	\$	13,328		
Restricted cash		-		2,500		
Investments		260		257		
Accounts receivable, net		4,266		3,071		
Income tax receivable		-		1,327		
Inventories		29,403		27,290		
Assets held for sale		-		2,475		
Other current assets		1,283		1,219		
Total current assets		59,795		51,467		
Investment in Magnolia Fund		5,086		5,607		
Investments, deposits and other non-current assets		1,991		2,145		
Deferred income taxes		-		2,168		
Cash surrender value of life insurance		897		862		
Property, buildings and equipment, net		131,071		122,834		
Total assets	\$	198,840	\$	185,083		
LIABILITIES & STOCKHOLDERS' EQUITY						
Current liabilities:						
Accounts payable	\$	1,729	\$	4,929		
Long-term debt, current portion	Ψ	2,000	Ψ	3,267		
Accrued expenses		2,354		2,488		
Income taxes payable		1,171		484		
Dividend payable		1,461		883		
Accrued ad valorem taxes		1,634		1,685		
Other current liabilities		1,142		3,412		
Total current liabilities		11,491		17,148		
Long-term debt, net of current portion		34,000		36,633		
Deferred income taxes		6,584		-		
Deferred retirement benefits, net of current portion		4,029		3,756		
Total liabilities		56,104		57,537		
Commitments and contingencies						
Stockholders' equity:						
Preferred stock, no par value. Authorized 1,000,000 shares; issued and						
outstanding, none		_		_		
Common stock, \$1 par value; 15,000,000 shares authorized; 7,377,106 shares						
issued and 7,303,568 and 7,353,871 shares outstanding at September 30,						
2013 and September 30, 2012, respectively		7,377		7,377		
Additional paid in capital		9,496		9,053		
Treasury stock at cost, 73,538 and 23,235 shares held at September 30, 2013						
and September 30, 2012, respectively		(2,816)		(543)		
Retained earnings		128,679		111,659		
Total stockholders' equity		142,736		127,546		
Total liabilities and stockholders' equity	\$	198,840	\$	185,083		
	Ψ	170,070	Ψ	103,003		