# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

#### FORM 8-K

#### **CURRENT REPORT**

### PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (date of earliest event reported): August 11, 2014

### Alico, Inc.

(Exact name of registrant as specified in its charter)

Florida (State or other jurisdiction of incorporation) 0-261 (Commission File Number) 59-0906081 (I.R.S. Employer Identification No.)

10070 Daniels Interstate Court Fort Myers, Florida, 33913 (Address of principal executive offices)

Registrant's telephone number: (239) 226-2000

	ck the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of following provisions:
	Written communications pursuant to Rule 425 under the Securities Act (17 C.F.R. 230.425)
	Soliciting Material pursuant to Rule 14a-12 under the Exchange Act (17 C.F.R. 240.14a-12)
	Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14D-2(b))
	Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 C.F.R. 240.13e-4(c))
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Section 2 Financial Information

Item 2.02 Results of Operations and Financial Condition.

On August 11, 2014, Alico, Inc. issued a press release announcing its financial results for the three and nine months ended June 30, 2014. A copy of the press release is furnished within this report as Exhibit 99.1.

Section 9 Financial Statements and Exhibits
Item 9.01 Financial Statements and Exhibits.

(d) Exhibits.

99.1 Alico, Inc. Press Release dated August 11, 2014

#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Date: August 11, 2014 ALICO, INC.

By: /s/ W. Mark Humphrey

W. Mark Humphrey Senior Vice President and Chief Financial Officer



### Alico, Inc. Announces Third Quarter and Nine Months of Fiscal Year 2014 Financial Results

Fort Myers, FL, August 11, 2014 — Alico, Inc. ("Alico") (NASDAQ:ALCO), an American agribusiness and land management company, today announced financial results for the third quarter and nine months ended June 30, 2014. Net income applicable to common stock for the third quarter of fiscal 2014 was \$1.1 million, or \$0.15 per basic and diluted share, compared to net income of \$4.1 million, or \$0.55 per diluted share in the third quarter of fiscal 2013. The third quarter of fiscal 2014 results were negatively impacted by a \$2.3 million one-time charge related to a triple net agricultural lease entered into with our sole sugarcane customer.

#### Fiscal Year 2014 Third Quarter Results

For the third quarter of fiscal year 2014, total operating revenue was \$28.7 million as compared to \$35.2 million for the third quarter of fiscal year 2013, a decrease of 18.6%. The decrease in operating revenue was due to a decrease in sales by the Agricultural Supply Chain Management and Improved Farmland segments, partially offset by an increase in Citrus Groves revenues.

Historically, our agricultural operations have been seasonal in nature with the second quarter and third quarter generally producing the majority of our annual revenue and the first and fourth quarters producing less revenue.

Third quarter fiscal year 2014 included Citrus Groves revenue of \$22.0 million compared to \$19.2 million from the same period of fiscal year 2013, an increase of approximately \$2.8 million or 14.4% due to a 29.8% increase in the market price per pound solid of the Valencia variety, offset by a 11.3% decrease in boxes harvested. Agricultural Supply Chain Management had revenue of \$4.1 million for the third quarter of fiscal year 2014 as compared to \$10.6 million from the same period of fiscal year 2013, a decrease of approximately \$6.5 million or 61.3% due to a significant decrease in the number of boxes of fruit sold. The \$6.5 million decrease in revenue only had a \$0.3 million negative impact on gross profit due to the low margins earned in this segment. Improved Farmland revenue, which includes the results of our Sugarcane operations, was \$2.2 million for the third quarter of fiscal year 2014 as compared to \$4.8 million for the same period of fiscal year 2013, a decrease of approximately \$2.6 million or 54.6%. Sugarcane contributed revenue of \$1.5 million for the third quarter of fiscal year 2014 as compared to \$4.5 million for the same period of fiscal year 2013 due to a decrease of 52,000 standard tons of sugarcane harvested related to timing as compared to the third quarter of fiscal year 2013, coupled with a decrease in price per standard ton of 31.79% to \$30.65.

Total operating expenses for the third quarter of fiscal year 2014 were \$24.4 million as compared to \$26.1 million for the third quarter of fiscal year 2013, a decrease of \$1.7 million. Operating expenses decreased as a result of a \$6.2 million decrease in purchases of citrus fruit by Agricultural Supply Chain Management, partially offset by a one-time charge to Improved Farmland of approximately \$2.3 million recorded as an operating expense related to the reimbursement to the Company, at book value, for certain of our costs to develop and plant sugarcane, cultivate and care take sugarcane and purchase certain rolling stock used in our sugarcane operation. The one-time reimbursement relates to the triple net agricultural lease entered into with our sole sugarcane customer, United States Sugar Corporation, announced in May 2014.

Gross profit for the third quarter of fiscal year 2014 was \$4.3 million compared to \$9.1 million for the third quarter of fiscal year 2013, a decrease of 53.0%. This decrease in gross profit was primarily due to decreased profitability of Improved Farmland segment as our Sugarcane operation was negatively impacted by the decreased price per net standard ton and a one-time charge related to the triple net agricultural lease. The gross profit decrease was partially offset by an increased Citrus Groves gross profit of \$1.9 million due to increased pricing.

Adjusted EBITDA (defined as net income excluding interest expense, income taxes, depreciation and amortization, change in control related costs and the one-time charge related to the sugarcane operations lease) for the third quarter of fiscal year 2014 was \$6.4 million as compared to \$9.9 million for the third quarter of fiscal year 2013. The decrease of \$3.5 million is primarily due to the decreased gross profit of the Improved Farmland segment. A reconciliation of Adjusted EBITDA to net income is provided at the end of this release.

The Company paid a third quarter cash dividend of \$0.06 per share on its outstanding common stock on July 14, 2014, to shareholders of record at June 30, 2014. Additionally, the Board recently declared a fourth quarter dividend of \$0.06 per share on its outstanding common stock to be paid to shareholders of record as of September 30, 2014, with payment expected on October 15, 2014.

#### Fiscal Year 2014 Nine Months Results

Net income for the nine months ended June 30, 2014 was \$4.5 million, or \$0.61 per diluted share, compared to \$7.9 million, or \$1.07 per diluted share, for the same period of fiscal 2013, a decrease of \$3.4 million. For the nine months ended June 30, 2014, total operating revenue was \$81.1 million, compared to \$95.0 million for the same period of fiscal year 2013, a decrease of \$13.9 million or 14.6%, driven primarily by reduced Agricultural Supply Chain Management revenues. Income from operations for the nine months of fiscal 2014 was \$8.5 million as compared to \$13.3 million for the same period of fiscal 2013.

Adjusted EBITDA in the first nine months of fiscal year 2014 was \$19.7 million as compared to \$22.1 million in the first nine months of fiscal year 2013. The decrease in Adjusted EBITDA is driven by a significant reduction in gross profit from the Improved Farmland's sugarcane operation due primarily to a reduced price per net standard ton of sugarcane, partially offset by the Citrus Groves segment's increase in gross profit driven by pricing increases. A reconciliation of Adjusted EBITDA to net income is provided at the end of this release.

#### **Balance Sheet and Liquidity**

The Company had working capital of approximately \$57.1 million and \$48.3 million at June 30, 2014 and September 30, 2013, respectively. Cash used in operating activities was \$15.4 million for the first nine months of fiscal year 2014 as compared to \$14.8 million during the first nine months of fiscal year 2013. Availability under the revolving line of credit was \$60.0 million at June 30, 2014 and September 30, 2013. Due to the seasonal nature of our business, working capital requirements are typically greater in the first and fourth quarters of our fiscal year coinciding with our planting cycles. Cash flows from operating activities typically improve in our second and third fiscal quarters as we harvest our crops.

#### **About Alico**

Alico, Inc. ("Alico") is an American agribusiness and land management company built for today's world and known for its legacy of achievement and innovation in citrus, sugar, cattle and resource conservation. We own approximately 130,700 acres of land in six Florida counties (Alachua, Collier, Glades, Hendry, Lee and Polk). Our principal lines of business are citrus groves, improved farmland including sugar cane, cattle ranching and conservation, and other operations which include rock mining. Our mission is to create value for our customers, clients and shareholders by managing existing lands to their optimal current income and total returns, opportunistically acquiring new agricultural assets and producing high quality agricultural products while exercising responsible environmental stewardship. Learn more about Alico (NASDAQ: ALCO) at <a href="https://www.alicoinc.com">www.alicoinc.com</a> or follow Alico on <a href="facebook">Facebook</a> and <a href="mailto:Twitter">Twitter</a>.

#### **Forward-Looking Statements**

This press release contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. These forward-looking statements are based on Alico's current expectations about future events and can be identified by terms such as "plans," "expect," "may," "anticipate," "intend," "should be," "will be," "is likely to," "believes," and similar expressions referring to future periods.

Alico believes the expectations reflected in the forward-looking statements are reasonable but cannot guarantee future results, level of activity, performance or achievements. Actual results may differ materially from those expressed or implied in the forward-looking statements. Therefore, Alico cautions you against relying on any of these forward-looking statements. Factors which may cause future outcomes to differ materially from those foreseen in forward-looking statements include, but are not limited to: changes in laws, regulation and rules; weather conditions that affect production, transportation, storage, demand, import and export of fresh product and its by-products, increased pressure from disease, insects and other pests; disruption of water supplies or changes in water allocations; pricing and supply of raw materials and products; market responses to industry volume pressures; pricing and supply of energy; changes in interest rates; availability of financing for land development activities and other growth opportunities; onetime events; acquisitions and divestitures; seasonality; labor disruptions; inability to pay debt obligations; inability to engage in certain transactions due to restrictive covenants in debt instruments; government restrictions on land use; changes in agricultural land values; and market and pricing risks due to concentrated ownership of stock. Other risks and uncertainties include those that are described in Alico's SEC filings, which are available on the SEC's website at http://www.sec.gov. Alico undertakes no obligation to subsequently update or revise the forward-looking statements made in this press release, except as required by law.

#### **Investor Contact:**

Mark Humphrey Senior Vice President and Chief Financial Officer (239) 226-2000 mhumphrey@alicoinc.com

#### **Non-GAAP Financial Measures**

Due to significant depreciable assets associated with the nature of our operations and, to a lesser extent, interest costs associated with our capital structure, management believes that EBITDA (earnings before interest, taxes, depreciation and amortization) and Adjusted EBITDA are important measures to evaluate our results of operations between periods on a more comparable basis. Adjusted EBITDA provides an adjusted view of EBITDA that takes into account certain significant non-recurring transactions, if any, which vary significantly between periods. Such measurements are not prepared in accordance with accounting principles generally accepted in the United States ("GAAP") and should not be construed as an alternative to reported results determined in accordance with GAAP. The non-GAAP information provided is unique to Alico and may not be consistent with methodologies used by other companies. Net income which management considers being the most directly comparable financial measure calculated and presented in accordance with GAAP is reconciled to Unaudited EBITDA and Adjusted EBITDA, as follows:

(in thousands)	Three Months Ended June 30,			Nine Months Ended June 30,			
	<u>2014</u>		<u>2013</u>	<u>2014</u>		<u>2013</u>	
Net income	\$	1,119 \$	4,079	\$	4,485 \$	7,890	
Interest expense, net		244	251		766	929	
Income taxes		791	2,566		3,236	5,002	
Depreciation and amortization	-	1,723	2,492		6,635	7,130	
EBITDA		3,877	9,388		15,122	20,951	
Change in control related costs		261	542		2,266	1,170	
Writeoff of certain inventory and plant cane costs		2,309	<u> </u>		2,309		
Adjusted EBITDA	\$	6,447 \$	9,930	\$	19,697 \$	22,121	

## ALICO, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (UNAUDITED) (in thousands, except per share amounts)

Three Months Ended June 30, Nine Months Ended June 30, 2014 2013 2014 2013 **Operating revenues:** Citrus Groves \$ 21,967 \$ 19,209 \$ 47,023 \$ 43,664 Agricultural Supply Chain Management 4,083 10,553 12,324 27,712 19,442 Improved Farmland 2,160 4,760 21,679 Ranch and Conservation 515 409 1,956 1,265 Other Operations (50)298 394 675 Total operating revenue 81,139 94,995 28,675 35,229 **Operating expenses:** Citrus Groves 13,617 12,789 29,963 31,488 Agricultural Supply Chain Management 10,095 12,085 26,886 3,916 Improved Farmland 6,591 3,028 20,986 16,044 Ranch and Conservation 380 164 120 870 Other Operations 128 280 132 332 Total operating expenses 24,416 26,164 64,184 75,130 4,259 9,065 16,955 19,865 2,097 Corporate general and administrative 8,410 2,253 6,525 Income from operations 2,162 6,812 8,545 13,340 Other (expense) income: Interest and investment income, net 88 169 115 530 (244)(290)(968)Interest expense (766)(96) Other loss, net (46)(173)(10)Total other expense, net (252)(167)(824)(448)1,910 12,892 Income before income taxes 6,645 7,721 Income tax expense 791 3,236 5,002 2,566 Net income attributable to common shareholders 1,119 4,079 4,485 7,890 Comprehensive income, net of tax effect Comprehensive income attributable to common shareholders 1,119 4,079 4,485 7,890

### ALICO, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED BALANCE SHEETS

 $(dollars\ in\ thousands,\ except\ share\ and\ per\ share\ amounts)$ 

	June 30, 2014		Sep	September 30, 2013	
	(ι	inaudited)			
ASSETS					
Current assets:					
Cash and cash equivalents	\$	24,192	\$	24,583	
Investments		262		260	
Accounts receivable, net		16,465		4,266	
Due from sugar processor		11,012		-	
Inventories		16,693		29,403	
Assets held for sale		3,538		-	
Other current assets	<u> </u>	700		1,283	
Total current assets		72,862		59,795	
Investment in Magnolia Fund		2,043		5,086	
Investments, deposits and other non-current assets		2,066		1,991	
Cash surrender value of life insurance		905		897	
Property, buildings and equipment, net		123,122		131,071	
Total assets	\$	200,998	\$	198,840	
LIABILITIES & STOCKHOLDERS' EQUITY					
Current liabilities:					
Accounts payable	\$	1,385	\$	1,729	
Long-term debt, current portion	·	2,000	·	2,000	
Accrued expenses		3,081		2,354	
Income taxes payable		3,546		1,171	
Dividend payable		441		1,461	
Accrued ad valorem taxes		1,207		1,634	
Other current liabilities		4,138		1,142	
Total current liabilities	<u></u>	15,798		11,491	
Long-term debt, net of current portion		32,500		34,000	
Deferred income taxes, net of current portion		6,520		6,584	
Deferred retirement benefits, net of current portion	<u> </u>	4,071		4,029	
Total liabilities		58,889		56,104	
Commitments and contingencies					
Stockholders' equity:					
Preferred stock, no par value. Authorized 1,000,000 shares; issued and outstanding, none		_		_	
Common stock, \$1 par value; 15,000,000 shares authorized; 7,377,106 shares issued and 7,355,890 and 7,303,568 shares outstanding at June 30, 2014 and September 30,					
2013, respectively		7,377		7,377	
Additional paid in capital		3,763		9,496	
Treasury stock at cost, 21,216 and 73,538 shares held at June 30, 2014 and				-	
September 30, 2013, respectively		(875)		(2,816)	
Retained earnings		131,844		128,679	
Total stockholders' equity		142,109		142,736	
Total liabilities and stockholders' equity	\$	200,998	\$	198,840	
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